

NEW VIRGINIA VEHICLE REGISTRATION CARD

Beginning Thursday, August 3, 2006, the Virginia vehicle registration card will have a new look. The current registration card will remain valid until February 28, 2009, depending on when the customer renews his registration (Customers can renew up to 6 months in advance of their registration expiration for one or two years.). As it is with today's process, a registration card that is issued by an on-line dealer for a vehicle purchase will not have a title number or a bar code.

Following are the revised features of the new vehicle registration card:

FRONT

1. Registration card is no longer a two-part duplicate card
2. DMV logo and card description have been added
3. Vehicle information has been spread across the width of the registration card
4. Insurance information has been revised and moved to the bottom of the card
5. Removed the DMV Commissioner's signature
6. Added the following fields:
 - model
 - odometer at titling
 - odometer brand (actual, not actual, exceeds)
 - lien at registration (Y/N)
 - special conditions (water damage, sunshading, replacement VIN, etc.), if applicable if the gross weight of the vehicle is over 7,500, up to two customer numbers (excluding social security numbers) will print to the left of the customer name

(Continued on page 3)

INSIDE THIS ISSUE:

1. *NEW VA VEHICLE REG. CARD*
2. *BOARD ACTIONS*
2. *CALENDAR OF EVENTS*
3. *BOARD ACTIONS (CONT.)*
3. *NEW VA REG. CARD...(CONT.)*



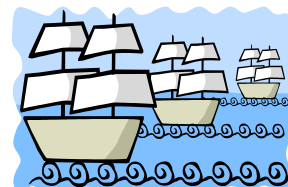
HOLIDAY HOURS

In observance of the upcoming holidays, all state agencies, including the Dealer Board, will be closed on the following date:

September 4, 2006 & October 9, 2006



LABOR DAY



COLUMBUS DAY

BOARD ACTIONS

Record Keeping; Failure to Apply for a Title as Required and Failure to Comply with a Written Warning: A Richmond area dealer had several deficient inspections by a MVDB field representative. These inspections caused the Board staff to send educational letters to the dealer. Since these educational efforts did not appear to be working, an informal fact-finding conference was convened. The Board voted to assess a \$500 civil penalty and recommended that the DMV suspend the dealer's authority to issue 30 day ("temp") tags for 90 days. The suspension would only be lifted after 90 days if the dealer had a satisfactory inspection by the field rep.

Misuse of Dealer Tags and Record Keeping: The Dealer Board field representative covering the Norfolk area recognized an individual using a dealer tag. The field representative was familiar with the individual in the connection with another case involving unauthorized use of dealer tags. The field representative's investigation showed that the dealer tag being used by the individual was assigned to a Norfolk area dealer and that this individual was not employed by this dealership. An informal fact-finding conference was conducted. The Board voted to assess a \$2,200 civil penalty.

Conviction: In January of 2006 an informal fact-finding conference was conducted for Mr. Navraj Gupta, owner of Fredericksburg Public Auto Auction, who had been convicted of one felony and two misdemeanors in connection with the sale of motor vehicles. Based on the information provided at the conference, the hearing officer recommended that Mr. Gupta's dealer license be revoked. Per the authority granted to the executive director by the Board, the executive director issued a revocation letter. Mr. Gupta appealed this decision and in May of 2006 a formal hearing was conducted and based on the information provided at the hearing, the hearing officer recommended that Mr. Gupta's dealer license be revoked. The Board agreed with this recommendation.

(Continued on page 3)

DEALER TALK

A Bi-monthly newsletter of The Virginia Motor Vehicle Dealer Board
Bruce Gould, Executive Director
Peggy Bailey, Office Manager
Debbie Allison, Field Representative Supervisor

Virginia Motor Vehicle Dealer Board
2201 West Broad Street
Suite 104
Richmond, Virginia 23220
Phone: (804) 367-1100
FAX: (804) 367-1053
Toll Free: (877) 270-0203 (Intra-State only)
E-mail: dboard@mvdb.virginia.gov
Website: www.mvdb.virginia.gov

NOTE: We make every effort to ensure information in *Dealer Talk* is accurate, but it is not a substitute for legal advice.

Calendar of Events

**All Meetings held at DMV Headquarters
2300 W. Broad Street, Room 702
Richmond, VA**

Monday, July 10, 2006
Time: 8:30 a.m.
Dealer Practices Committee Meeting

Monday, July 10, 2006
Time: Immediately following Dealer Practices
Licensing Committee Meeting

Monday, July 10, 2006
Time: 9:30 a.m.
Advertising Committee Meeting

Monday, July 10, 2006
Time: Immediately following Advertising
Transaction Recovery Fund Committee Meeting

Monday, July 10, 2006
Time: 10:00 a.m.
Full Board Meeting

NOTE: Meetings may begin later, but not earlier than scheduled. Meeting end times are approximate.

BOARD ACTIONS

(Continued from page 2)

Unlicensed Salesperson: An applicant for a salespersons license in the name of a Bristol area dealership was denied as the applicant had felony convictions. The denial was appealed and an informal fact finding conference was convened. In this conference it was discovered that the applicant had been selling motor vehicles for this dealership without first being licensed. The sales activities continued even after the license was denied. (The applicant was eventually granted his license.) In February of 2006, an informal fact-finding conference was conducted for the dealership for compensating an unlicensed salesperson. The Board voted to assess a \$2,800 civil penalty on the dealer.

In a second unlicensed salesperson situation, in January of 2006, an informal fact finding conference was convened for a northern Virginia dealer for compensating an unlicensed salesperson. At its March meeting the Board levied a \$2,680 civil on the dealer. A March 31, 2006 inspection of the dealership provided evidence that another salesperson at the dealership was not licensed. In June of 2006, an informal fact-finding conference was conducted to address the allegedly compensating an unlicensed individual. The Board voted to levy Based on the information provided at the conference, the hearing officer recommended, and the Board agreed, that the dealer be assessed for a total civil penalty of \$5,075.

Salesperson Application: A salesperson's application was denied for the reason of having been convicted of a felony. The applicant appealed the decision and in December of 2005, an informal fact-finding conference was convened. The applicant did not appear at the conference. Based on the information provided at the conference, the hearing officer recommended that the application be denied and per the authority given to the executive director, the application was denied. In April of 2006, the applicant appealed the decision. On May 31, 2006, a formal hearing was conducted. The applicant did not attend the hearing and based on the information provided at the hearing, the hearing officer has recommended and the Board agreed to deny the license application.

NEW VIRGINIA VEHICLE REGISTRATION CARD

(Continued from page 1)

BACK

1. revised sold/traded/disposed of information
2. revised change of address information

In addition to these changes, the back of the dealer registration card and the non-repairable certificate will contain the same information that is on the back of the new registration card. Also, the non-repairable certificate will no longer contain the Commissioner's signature.